

# ECCH

## Remote Telemonitoring

Procurement Approach

Nic Caine – Regional Supplies  
Service

# Procedure

- EU Advertised
- Competitive Dialogue
- Benefits:
  - Services specified in dialogue with suppliers
  - Helps to ensure achievability
  - Flexible process

# Stages & Timescales (Subject to alteration)

- OJEU Advertisement - 30-37 days
- Pre-Qualification Questionnaire - up to 10 days
- Evaluate/Longlist - 2 weeks
- Dialogue Phase - 3-5 months
  - One process with several iterations
  - Focus on Requirement, Services and contracts
  - Further downselection
  - Negotiation of services, SLAs, contracts
- Best and Final Offers (BAFOs)- 4 weeks